# hudsonfusion

Growing businesses through integrated marketing.

### Taking your Website to the Next Level

# Leveraging your Investment

Typical Scenario.....

You have launched a website that promotes your organization's mission, services, programs, etc.

Your website offers lots of good information about your organization and you often drive interested parties to it for a more in depth look at who you are and what you do.

NOW WHAT??



## Leveraging your Investment

Do you use your site to:

•Facilitate distribution of forms and other material that is currently printed or mailed?

Provide a simple way to contact key personnel?
Provide form based "request for information" pages?
Publish online Newsletters to cut down on printing and

distribution costs?



### Begin to gather email addresses

- Newsletter subscriptions
- Announcement of Events
- Donations
- Purchases
- Volunteers
- Members



- Simple Email form
  - Pros easy to set up and inexpensive
  - Cons Cannot manipulate data as you only get email/hard copy
- Form and Database combination User fills in a form, data gets written to a database
  - Pros data is easily viewed, manipulated and reported on, very flexible
  - Cons more costly to develop
- Subscription Based Service ie: Constant Contact
  - Pros cost effective way to get sophisticated tools
  - Cons ongoing subscription costs, limited types of information



How to collect and manage email addresses STEP ONE: Ask for them!

Tools you can use to collect email and other contact information.....



### **Database Samples**





### **Online Database Samples**

**Honor Donations List** 

#### [Export Donor List] [Export Donor List Since Last Downloaded] [Print Letter/Card]

Honor	Donatio	ons-Donor Details				
Sr.No	Title	First Name 🛋	Last Name	Email (	City	Privileges
1	Mr	Venkat	Krishna	durgaraobvk@yahoo.co.in	Test City	Edit
2	0	TestFirstName	TestLastName	durgarao_bvk@yahoo.co.in	Hyderabad	Edit
3	Mr	Malligairajan	G	malligairaajan@yahoo.com	City	Edit
4	Mr	First	Last	nilam.shete@clariontechnologies.co.i	n utu	Edit
5	Mr	First	Last	nilam.shete@clariontechnologies.co.i	n utu	Edit
6	Mr	First	Last	nilam.shete@clariontechnologies.co.i	n utu	Edit
7	Mr	First	Last	nilam.shete@clariontechnologies.co.i	n utu	Edit
8	Ms	Cindy	Penchina	cindy@penchina.com	Ossining	Edit
9	Ms	Ve	Мо	veronica@hudsonfusion.com	Ossining	Edit
10	Mr	Testing	Testing	gargi.mohanty@clariontechnologies.c	o.in kjhkhjk	Edit

|<< <> >>>>

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### **Online Database Samples**

Change Password	Camp	er Regis	tration	S						
Add/Edit Camp registration	Year Selected: 2008 Vilter									
/iew/Edit Camper registrations	ID	<u>First Name</u>	<u>Last</u> <u>Name</u>	ŵ	Camp Name	Parent Name	Parent Email	<u>Date</u> <u>Registered</u>	Menu	
Run Camper Status report	80,7410 2008-0714	- 1010	1019118		80,7410008	Julia Astanta	ulashfarfa@hdmail.com	2008-04-29 07:57:09	View Edit Delete	
Export Camper Registration	101410A 2008-0488	A.18**	10.015		TOTANDA	Jaffay & Ruth Altrans	atramains@40Loom	2008-04-08 11:39:17	View Edit	
Export Camper Registration(New) Export Selected	LAUMELS- 2018-5288	lanual			LAUREL BOUTH	Kathy Malanashy Abranaly	traiseast-@wilco.od	2008-03-10 07:19:15	Delete View Edit Delete	
Year Data Export ALL Years Data	LAUMELS- 2018-5289	Seat.			LAUREL BOUTH	Hathy Malanashy Abramaly	tradaraath-Quertoon, and	2008-03-10 07:19:15	View Edit Delete	
EMAIL: Select Camper(s)	2008-0210	A.J. (Albert)			inser H	LaDorna Atravaja	asseter the grant and red	2008-03-13 11:09:03	<u>View</u> <u>Edit</u> Delete	
Logout	\$0,7400 2008-0000	Name of Street	A.Dw		80,740008	Dana Astar	danaa dhe Quatartina, nd	2008-04-14 18:14:00	View Edit Delete	
	_					1			View	



# What should I be sending?

### Newsletters

- Multiple newsletters for multiple purposes
  - Customize messages and format to suit purpose
  - Make newsletters visually distinct if there is recipient crossover

### Announcements

• News, new services & programs, awards, grants.....

## Invitations

• Events, etc.

## Surveys

• Performance, topical, etc.



# Email your Audience

## **Constant Contact**

- Easy Sign Up form field
- Multiple lists for multiple mailings
- "Do not Mail" List Management
- Up to 15 custom fields
- List import function

**Other Tools** 

- Simple Email Creation wizards and templates
- Forward to a Friend option
- Permission Reminders and Unsubscribe
- Text Only versions
- Bounce and Permission management
- Reporting tools
- Hosted Email Archive
- Online Surveys



# **Email Communications**

### Managing your Lists

#### Contacts : Lists

Here you can edit your existing lists, add new lists and delete lists. To assist you, your existing lists and contact counts are displayed below. Please select from the following activities to begin.

What would you like to do?	Lists	
<ul> <li>Edit Existing Lists Change list names, ordering or display status.</li> </ul>	List Name	Contact
	General Interest	116
<ul> <li>Add Lists Add new lists.</li> </ul>	Carribean Vacations	54
<u>Merge Lists</u>	Cruises	41
Copy contacts from one or more lists into another list.	European Travel	20
Delete Lists	Continental US Trips	29
Delete one or more existing lists.	Beaches	42
	skiing/winter sports	22
	exotic	14



# **Online Donations**

### **Process Transactions on your Site**

## **3 Basic Methods**

- 1. Merchant Account and Online Payment Gateway ie: Authorizenet
- 2. Pay Pal
- 3. Payment Services for Not for Profits
  - Click & Pledge
  - Member Clicks
  - CharityWeb
- 4. Secure transmission of information NOT recommended

NEVER STORE CREDIT CARD INFORMATION ONLINE!



# Social Media and Web 2.0

### What is it?

Social Media is social and interactive. It allows people to share ideas and opinions.

What makes it unique is we are moving from one-way communication to a DIALOGUE.

### **Examples of Social Media include**

- Discussion Boards open discussion forums
- Blogs author directed, open to comments
- Wikis community built information
- Facebook, LinkedIn, MySpace, Friendster
   – connecting people
   with similar interests
- YouTube sharing video
- Tags
- Second Life virtual world, virtual communities



# Social Media and Web 2.0

# How can social media help your organization?

## The Benefits or "PROS"

- Create communities
  - Online communities centered around supporters, volunteers, members, clients, etc.
  - Your website may "push" information, but it doesn't get stakeholders INVOLVED.
- Discuss and monitor current issues
- Provide up to the minute information
- Foster collaboration and attract larger audience



# Social Media and Web 2.0

## Should we be using Social Media? The Downside or "CONS"

- Less control over editorial content
- Not enough resources to devote to managing
- Need time to learn new technologies
- Hardware requirements may be prohibitive



# **Examples of Social Media Use**



Patagonia Video: Creating the Future Patagonia National Park





for Surfina

## **Examples of Social Media Use**



### **TAGS – What are they?**

- Keywords, simple category names tags are a way for users to identify content.
- Tags can be generated by the author of the content, or users of the content
- Tags can be used in SOCIAL BOOKMARKING services
- Users can share their bookmarks.
- Some bookmarks can be rated or commented on, imported, exported, used in other social networks.

A	RP.or	9			ith the AARP of arch Terms	Community. It's
HEALTH	MONEY	LEIS	URE	MAKE A DIFFERENCE	FAMI	LY c
PEOPLE	РНОТОЅ	VIDEOS	JOURNALS	GROUPS	TAGS	
				TAGS	5	
and journals the the word will be keywords below	at they create in written in the ta , don't you think?	our Online Co ag cloud below ?)	mmunity. The . ("Tag cloud"-	of AARP.org can ass more often a particu -kind of a nifty name agged with specific	Ilar keyword is e for the mesi	s used, the large
funny				All Media 🗸	SEARCH TA	AGS

## Examples of Social Media Use - Blogs

ЛЛ	ВЕ	TA	Connect w	rith the AARP Comm	unity. It's free. LOG IN	SIGN UP		
	RP.or	3	Enter Se	arch Terms		SEARCH		
HEALTH	MONEY	LEISURE	MAKE A DIFFERENCE	FAMILY		MEMBERSHIP		
PEOPLE	PHOTOS	VIDEOS JOUR	NALS GROUPS	TAGS				
jo3	1793	My Profile	About Me My Pho	tos My Videos	My Journals			
R	720	My Journa	als (31)			Journal Archives		
1/e	5/	Nancy asked,	ry of my mu so I thought that I'd sh Us" (it's a long story)		r husband	March 2008 (16) April 2008 (9) May 2008 (6)		
W	Offline	younger and la A long, long ti	In 8 days I will celebrate my 14th wedding anniversary to my third (and much younger and last) husband. Third time's a charm, you know? A long, long time ago I lived in a gated community in Florida with my two youngest daughters. It was mostly old folks but there were some kids living					
ackground		there too. Th	e speed limit was 25 and	d it had a security f	orce. It probably did not			
ender: Female		to me.	stace to tive for the kid:	, DULTE Was sale	and that was important			
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My Websites: www.geocities.	arefoot Bay, FL	handful. Beca and without n after I went t		ent to bed fairly ea started sneaking o	rly too. Before too long ut her bedroom window			
Quote:			ning in the very wee ho in tow. She had been r			bu		

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## Examples of Social Media Use - Blogs



#### THURSDAY, APRIL 24, 2008

#### The Critics Speak: Spelling Bee is a S-U-C-C-E-S-S

Take a look at what Christopher Blank of the *Commercial Appeal* had to say about *The 25th Annual Putnam County Spelling Bee* (it is the third and final show reviewed in this video segment):



Don't forget that *Spelling Bee* will be at the Orpheum through Sunday, April 27. For more information about this Tony Award winning show, or to buy tickets, <u>click here</u>.

Posted by The Orpheum Theatre Blog at 12:54 PM

#### 1 comments:

Hillary and Russell Jordan said...

Great review! I can't wait to see it with my mom on Sunday.

#### The Orpheum Theatre



#### About Me

The Orpheum Theatre Blog

View my complete profile

#### Orpheum Theatre Links

- The Orpheum Theatre
- Orpheum on MySpace
- Orpheum on MidsouthMoms
- eNews Sign-Up

Arts and Culture

ArtsMemphis

Opera Memphis

**Ballet Memphis** 



## Examples of Social Media Use - Blogs

### Second Life – What is it?

•3-D Virtual World created by its users.

Users are represented by their avatars than can move within Second Life and interact with other avatars
Users can create environments and objects
The Marketplace uses Linden Dollars which can be

converted to real money.





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#### Eduserv Foundation



#### Home Athens Chest Web Solutions Foundation

You are in : Eduserv > Foundation > Second Life

#### Eduserv in Second Life

··· Foundation home

In this section

- ···· Events
- ···· Sponsorship
- ••• News
- ···· Research Grants
- ···· People
- ··· Studies
- ··· Publications
- ··· Second Life
- ··· Information Literacy



The island has four major areas as follows:

SLashup Space - an area for experimenting with learning-oriented SL / Web 2.0 integration.

Conference Space - an area dedicated to meeting facilities of various kinds.

- Exhibition Space an area where we work with libraries and museums to build virtual exhibitions.
- Office Space high rise offices for Eduserv and selected partners.

The island offers a number of different <u>meeting facilities</u>, all of whihc are available for public use. IM Art Fossett (or email Andy Powell) if you wish to use them.

The island is shaped into the Eduserv 'E' logo built out of 10m grass cubes with the ground underneath coming thru into mounds and hills to give a bit of interest. Buildings on the island are themed around Bath stone, white concrete, glass, dark metal frames and wood floors, with gravel paths connecting areas of interest.



The <u>Eduserv Foundation Symposium</u>, "Virtual worlds, real learning?" was streamed into SL and the presentations are now available in viewing areas alongside the Virtual Congress Centre. To house the virtual symposium we have built a venue inspired by the Congress Centre (in London, where the symposium will be held in RL). Note that we haven't bothered with a roof, to make entry and exit easier.

Just outside the Virtual Congress Centre there's a tall stone needle, inspired by the one in Queen



teachers.

#### ack Forward Reload http://artfossett.net/teacherstv/

### Teachers TV Listings

Choose one of the following programmes by selecting the lir.

- <u>Two Schools of Nablus New Term</u> The first of three programmes that look at two school pressures of life in Palestine.
- <u>Two Schools of Nablus Under Pressure</u> In this second programme of life in two Palestinian sc: the temperature and external pressures bear down on
- <u>Two Schools of Nablus Under Siege</u> In this third and final part showing life inside two Pale events outside bring tragic consequences to the schoo
- Climate Change The Causes

First of two pupil programmes explaining the science exploring the impact of global warming on animal spe

<u>Climate Change - The Impacts</u>

The second of two pupil programmes explaining the s change, and exploring the impact of global warming o

• The A-Z of Climate Change

Open in My Web Browser

Rumor Beck

A pupil resource which investigates the arguments rag

Always open in my web brows





#### Our Expanding Role in the Second Life Community

The Society has expanding its role in the community by establishing a virtual space on our own American Cancer Society Island. This virtual office serves a number of purposes including an interactive cancer information resource center, a venue for peer support groups, as well as a headquarters for in-world event planning. We are appreciative of all of the volunteers who have been busy planning events and making improvement to our island and we hope you will visit it soon.

#### Second Life Relay For Life

Relay 2007 was a huge success!

This year's Relay will be held July 19-20, and is shaping up to be the biggest ever!

Our Expanding Role in the Second Life Community

Volunteer

Donate

#### Frequently Asked Questions

The Relay For Life is coming back to Second Life for a fourth consecutive year. The volunteer community is in the midst of preparing the largest contiguous event Second Life has ever seen. After three consecutive years of exceptional growth in dollars raised and number of participants we have set a goal of 2,000 Relay Walkers raising raising Linden Dollars L\$ 27,000,000 which is \$100,000 in US Dollars. We hope you will join us there! In 2007 Second Life® Relay for Life raised more than \$118,000 and attracted more than 1,700 participants to the walkathon event. Created by more than 75 volunteers, the track was themed 'Quest For a Cure'. Volunteers created scenes from action and adventure stories. Avatars encountered opportunities along the way to have fun while donating money - lighting virtual luminaries, and participating in events such as sky diving roller coaster rides, and treasure hunts.







#### Destination Mars - A Meteor Impact Simulation on the Surface of Mars.

Experience a scale model of a Martian asteroid impact. The model crater is 50 m in diamter and the model runs in slow motion at 1/10th the speed of an actual event.

#### Watch a machinima\* of the Destination Mars simulation.

Project Director: Patio Plasma Model Building & Scripting: Emileigh Starbrook Particle Systems Scripting: Debbie Trilling

\*machinimas are films made entirely in virtual worlds.

Visit the Exploratorium's amphitheater to watch on-demand replays of the latest Exploratorium Webcasts and other video clips



Teleport to the Destination Mars viewing area



Teleport to the Exploratorium amphitheater



Rumor Beck

CE

EDUCATIONA F OF 2007

static productions in solid window

"BEST EVENT

elcome the Abyss Museum of Ocean Science, Rumor Beck. ouch the Abyss sign for more information.

The second second

Media Browser

eum

Forward Reload http://abyss-secondlife.blogspot.com/

Create Blog | Sign In

### THE ABYSS

SEARCH BLOG | FLAG BLOG | Next Blog»

OFFICIAL WEBSITE OF THE VIRTUAL ABYSS MUSEUM OF OCEAN SCIENCE.

#### SUNDAY, APRIL 20, 2008

#### **Relaxing at the Abyss**



I recently put in a fishing game at the end the pier, next to the tunnel which leads underwater. I'm not much for games but I do like this one. The fish that THE ABYSS IS LOCATED AT: Gun (55, 42, 81)

#### LINKS:

JAMSTEC: Japan Agency for Marine-Earch Science and Technology Ocean Futures Society NOAA Ocean Explorer Monterey Bay Aquarium Virtual Artists Alliance

#### BLOG ARCHI∀E

- ▼ 2008 (7)
  - ▼ April (1)

Relaxing at the Abyss

- ► March (3)
- February (1)
- ► January (2)
- ▶ 2007 (11)

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Always open in my web browser

ART STEPEEP











## Conclusion

Make your web site work for you.

Use additional and new technologies where it makes sense.

Don't use technology for technology's sake, but investigate how your site can help you reach your organization's goals.



# hudsonfusion

Growing businesses through integrated marketing.

### THANK YOU!