# **Company Overview**

## Capabilities

Old Road Software, Inc. (ORS), incorporated in July 2004, is a fully managed services provider. Through experience and partnerships we have put together a team of companies and individuals which can accomplish the full life cycle of a project and manage a complete IT infrastructure. Our focus is on the smaller business clients.

The ORS team has since built automation and management support systems to assist companies in streamlining processes by analyzing data and identifying problems to determine what "system fixes" would generate the "greatest return".

The methods we use analyze business processes and requirements to provide the proper technology for our clients. ORS "closes the gap" between systems and reduces the manual efforts to ensure data integrity.

We even have customers who have completely outsourced their IT departments to us such as the Village of Elmsford, NY under a managed services contract.

Our sister company, Austin Computer Enterprises, Inc. has been providing fortune 100 companies with data services since 1994. ACE has been on the Deloitte and Touche top 50 Technology list in New York for the last four consecutive years.

#### **Major Accomplishments**

Technology general contracting and design of the new nValley Technology center. We worked together with the City of Yonkers Industrial Development Agency, nValley Corp, and Architects to develop a "smart building' The doors opened in March of 2005 and we are proud to say that the wiring, routers, firewalls, switches, separate VOIP and Data networks, and Plain Old Telephone infrastructure is working flawlessly. We are currently implementing shared exchange and offsite data backups for the tenants.

A family owned and managed investment firm required a consolidation of 15 Quick Books files into a central repository with custom screens and reports. The project took almost a year from design to final implementation and they are very happy with the outcome.

Michael J Austin, CIO - 470 Nepperhan Ave, Yonkers, NY 10701 (914) 729-0246



### PROJECT ONE: ANALYSIS AND DESIGN – 2 WEEKS

- A definitions document
- A database design
- Series of screen prototypes
- A systems flow chart
- A conversion process definition
- A tentative rollout schedule and test plan
- Hardware and software upgrade requirements (if applicable)
- Project Plan to monitor the time line and track progress

# An estimated 4 hrs per week of management time.

# PROJECT ONE: SOFTWARE DEVELOPMENT, TESTING AND USER DOCUMENTATION – 3 WEEKS

- A working database
- A completed conversion of historical data
- A working set of user screens
- A working set of output reports
- A tentative user document
- A backup and recovery plan

# An estimated 2 hrs per week of management (and staff).9

#### PROJECT ONE: PRODUCTION IMPLEMENTATION – 1 WEEKS

- All live on the new system
- A final user document
- A final systems document
- A final set of source code
- A final backup and recovery plan

An estimated 2 hrs per week of management.

